

BSI는 조직의 성과 향상과 회복탄력성을 지원합니다.

현재에 만족하지 않고 조직이 탁월함을 습득하도록 돕는 BSI는 조직에 탁월한 문화를 내재화시켜 조직의 성과를 높이고, 위험을 관리하며, 지속 가능한 성장을 할 수 있도록 합니다.



By Royal Charter

BSI 비즈니스 솔루션

서비스 가이드

2019

bsi.

...making excellence a habit.™

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Who we are



By Royal Charter



- **Our Royal Charter:** States our function as a standards body, as well as our ability to offer training, testing and certification services
- **Experienced:** The world's first national Standards body, established in 1901 and founding member of ISO
- **Thought Leaders:** Shaped the world's most adopted standards, including ISO 9001, ISO 14001, ISO 45001
- **Trusted:** We're a Royal Charter Company and the UK national standards body
- **Leading Global Standards Creation Body:** British, European, ISO, public, and private standards
- **Specialist Focus:** Standards creation, training and certification
- **Global Network:** 86,000 clients in 193 countries worldwide

In 1903 the need to demonstrate that products were 'up to standard' sparked the interest of Sir John Wolfe-Barry; the instigator of the first BSI committee and designer of London's Tower Bridge. He combined the letters B, S and V to create a mark to symbolize trust and confidence that could be placed on products to indicate they're verified to a British standard.



British



Standards



Verification



The BSI **Kitemark** and BSI **Assurance Mark** are used on products and business certification in 193 countries around the world to signify compliance and trust.

Our client promise

As BSI brand ambassadors, we'll act ethically and share our knowledge and expertise to give you the highest level of service. We'll keep you informed on standards updates with the latest information and service offerings to help you make excellence a habit.

We're committed to:

- Understanding your needs and keeping you updated with the latest industry information and service offerings which can help improve performance, reduce costs and ensure the resilience of your organization
- Providing support staff who will respond to your questions or requests within one business day and a client care representative who will ensure you have the support you need
- Listening to you and including your time frames in all scheduling and audit activities
- Ensuring the information you entrust to us remains confidential at all times
- Providing you with a high quality, accurate report, within five days of your audit from a highly competent auditing expert
- Booking assessments at least three months in advance



BSI Product Portfolio

Operational Resilience

BSI VeriEye™ Profile	ISO 55001	ISO 37001	ISO 14046
ISO 9001	AS 9100	ISO 39001	ISO 14064
ISO 14001	ISO 50001	PAS 2050	ISO 14051
ISO 45001	ISO 20121	TISSE 2012	IATF 16949
ISO 13485	ISO 31000	SRA	GRI
ISO 20252	ISO/IEC 20000-1	PAS 2060	ISO 41001

Information Security Resilience

BSI VeriEye™ Profile	GDPR	ISO 31000	ISO 19650
ISO/IEC 27001	CSA Star	ISO 27032	
ISO 22301	ISO 27017	BS 10012	
ISO 27552	ISO 27018	PCI DSS	

Supply Chain Resilience

BSI VeriEye™ Profile	Sedex	WRAP
Security-CTPAT	RBA	
PAS 7000	2 nd Party Audits	
SA 8000		

Healthcare & Regulatory

BSI VeriEye™ Profile	GMP	ISO 14001	ISO 14971
ISO 13485	CE Marking	ISO 45001	ISO 13131
ISO 50001	ISO 27799	PAS 7000	GDP
ISO 31000	ISO 9001	MDSAP	ISO 22000

Built Environment

BSI VeriEye™ Profile	ISO 31000	Kitemark	CSA Star
ISO 9001	ISO 22301	ISO 27001	ISO 55001
ISO 45001	ISO 50001	Data Protection	PAS 7000
ISO 14001	ISO 19650	ISO/IEC	Social Audits
Smart Cities		20000-1	ISO 41001

Food and Retail Supply Chain

BSI VeriEye™ Profile	GMP/GHP	RSPO	ISO 9001
FSSC 22000	SQF	Gluten-Free	ISO 14001
ISO 22000	GlobalGAP	PAS 96	ISO 45001
BSI Catering Food Safety Certification	ISO 50001	BRC	PAS 7000
	HACCP	2 nd Party Audits	

Manufacturing & other services

BSI VeriEye™ Profile	Kitemark	SA 8000	ISO 41001
ISO 9001	CE Marking	ISO 26000	ISO 50001
ISO 14001	ISO 39001	ISO 14051 MFCA	ISO 22001
ISO 45001	PAS 7000	ISO 27001	GRI

Over 100 years of expertise

Shaping global standards to facilitate trade and improve business

Product Specification Standards

Starting from 1901, initial standards focused on **product specifications** to harmonize and facilitate commerce and reduce duplication

- Railroad gauges
- Steel specifications
- Construction standards
- Agricultural commodities
- Consumer and electrical products
- Personal safety equipment

Product specification standards remain relevant today to support **new innovations** such as smart cities and medicine



Founded
1901

Business Process Standards

The next generation of standards focused on **business processes** to ensure consistent quality output

BSI shaped the original standards for:

- Quality management (ISO 9001)
- Information security (ISO/IEC 27001)
- Environmental management (ISO 14001)
- Occupational health and safety (ISO 45001)
- Service management (ISO/IEC 20000-1)
- Business continuity (ISO 22301)
- Sustainable events (ISO 20121)



1950

Business Behavior Standards

BSI's new generation of standards are centred around **people behavior** and **values** to help organizations reach their full potential and protect their **corporate reputation**

Key standards include:

- Anti-bribery (ISO 37001)
- Social responsibility (ISO 26000)
- Supply chain pre-qualification (PAS 7000)
- Collaborative relationships (ISO 44001)



2000

BSI Journey for developing and embedding excellence



Shape - 90,000+ standards, 2,500 new per year and continue to develop world's leading standards

Share - Make standards available to industry and BSOL, license agreement and publications

Embed - Through our country training academy we train our clients in understanding of standards, how to document, implement and audit

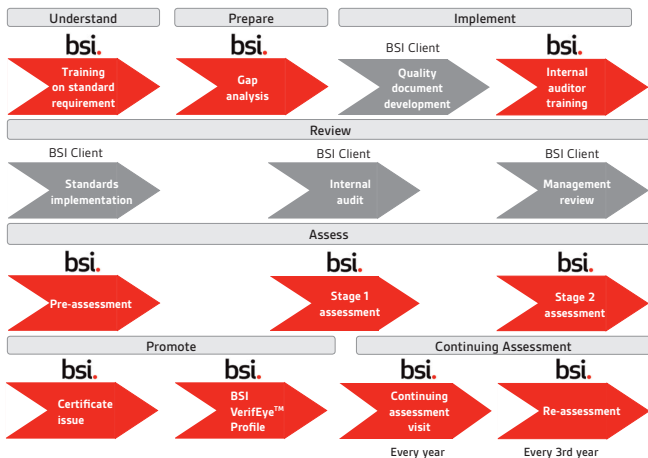
Assess - We provide professional assessments through a combination of gap assessments, certification audits and 2nd party assessments

Support - We provide supply chains solutions [SCM, SCREEN, BSI VeriEye profile], software solution and organisational resilience capacity building programs

Certification Roadmap



Certification roadmap



Understand

Training on standards' requirements

Organizations need to have the knowledge, skills and capability to support their management system beyond the certification review. BSI can provide you with:

- Public training courses
- In-house training courses

Prepare

Gap analysis

The BSI on-site gap analysis highlights the "gaps" that exist and the steps that need to be taken to move from a current inadequate state to a desired operational state. It provides the roadmap to achieve your objectives.

Implement

System document development

Based on the training that was conducted by BSI, the client reviews their own management system and evaluates their alignment to the standard. The client must look at their existing policies and procedures and modifies them to comply with international best-practice.

Internal auditor training

Regular internal audits against the system are the requirements of the standard. BSI can train your employees to conduct effective internal audits.

Review

Standards implementation

Clients must ensure that their employees are adopting the new protocols and procedures in-line with the relevant standard(s).

Internal audit

Client conducts an internal audit of their management system implementation. They

must examine their own processes and procedures in terms of effectiveness.

Management review

Client to discuss the future of their management system with their senior management identifying the strengths and weaknesses of the system and areas for continual improvement.

Assess

Pre-assessment

A BSI pre-assessment audit done prior to and outside the formal scope of certification to identify areas that need more work. It also prepares employees for the eventual audit to rehearse, align and de-bug your system.

Stage 1 assessment: Document review

- An on-site assessment to review documentation in use and to undertake preliminary brief reviews and interviews with key personnel
- The assessor will evaluate the management system implementation against the standard and the organizations' policies and objectives
- Identify any major weaknesses in the system
- A comprehensive assessment report and recommendations will be provided

Stage 2 assessment: Run-through of the implemented systems

- Determines whether the implemented system conforms to the relevant standard(s)
- Certification is dependent upon management review and approval of the report as well as the lead reviewers recommendation.
- If your organization has a satisfactory management

system in place and no major non-conformities are identified, then you will be recommended for certification

- Minor non-conformities may not preclude the issue of a certificate as long as adequate corrective action plan is proposed in writing before the independent report review is completed
- A major non-conformity will result in delayed certification and must be actioned and closed out within three months in order to be recommended for certification

Promote

Certificate issue

A certificate is provided to your organization together with an option to apply for a BSI VerifEye™ Profile and to promote your organizational credentials.

Continuing assessment

Continuing assessment visit (CAV)

- A routine surveillance visit which every 4, 6, 9 or 12 months cycles over a three year period to monitor and evaluate your system's performance
- An assessment report based on auditor recommendation will be provided

Re-assessment

- Re-certification of your management system is required every three years after the initial certification and covers a comprehensive review of the whole system
- It may include an additional Stage 1 review where significant problems have been encountered during the course of the certification cycle

BSI Training Academy

Business success starts with people so its common sense to invest in training people to enhance their skills and knowledge so they can be more effective in their jobs. The benefits of training will lead to more effective systems, process implementation, better quality products and services, greater productivity and improved staff retention.

BSI is an industry thought leader in training to international compliance standards. We're one of the world's leading providers of business improvement training, offering a range of solutions to keep your staff qualified and updated. In 2018, we trained 150,000 people globally and achieved a satisfaction rate of 99.5%.

We aim to be first to market and provide you with the opportunity to enjoy the first mover advantage by adopting new standards. From understanding how a standard can help your business, to implementing, monitoring and auditing your compliance to that standard, we can support you all the way.

99.5%

of delegates would recommend BSI.

Based on feedback from training delegates in 2018.



Why train with BSI?

Great businesses need great people

Research shows that when an organization invests in training and development, they reap real rewards:

83% of people feel that staff are the key to maintaining a competitive edge*



Why training is important



Businesses are **2.5 x more likely to fail** if they don't train their staff*

45% percent of staff say they'd feel more motivated if their organization invested in **skills training***



Collectively, our **250** tutors have over **2000 years** experience working with management systems between them



Turn our experience into your expertise



We've shaped the **world's most adopted standards** including ISO 9001, ISO 14001 and ISO/IEC 27001



99.5% of our delegates would recommend us



BSI spend **227,000 audit days** audit days in last 12 months

We trained **150,000** delegates in last 12 months

*Source: City of Bristol Benefits of Training article

Which course is right for me?

1 Awareness

Introduction courses:

Who should attend?

Ideal for new starters or those needing to gain a "refresher"

What will I learn?

An overview of your management system and the standard's requirements

2 Requirements and Implementation

Requirements and Implementation courses:

Who should attend?

Those responsible for implementing, or have recently taken responsibility for a management system

What will I learn?

The requirements of a standard in the context of your company and how to take the lead in planning implementation

3 Auditor Courses

Internal Auditor courses:

Who should attend?

Those tasked with conducting internal audits or monitoring their management systems performance

What will I learn?

How to be better equipped to maintain compliance and how to manage and improve risks to your management system

BSI's business improvement solutions can help you in the initial and implementation stages of your journey by:

- Mapping out tasks, procedures and policies to consider when implementing a management system
- A single sharing portal allowing usability across your organization
- Ongoing management and maintenance of your management system

Our values

We deliver five star learning at first class venues. These are selected especially to make sure you learn in the best possible environment with great facilities and refreshments. This way you can focus on and maximize your learning experience.



All our courses are available in-house

4 Personal Certification

Lead Auditor courses:

Who should attend?

Those tasked with conducting and leading management systems audits

What will I learn?

Gain the ability and confidence to conduct and lead effective audits, and how to manage audit teams and processes

Personal Certification Courses:

Get certified by choosing your industry / sector Lead Implementer courses

Maximize your personal certification in your business by ensuring deep implementation of systems using capacity building programmes

BSI's business improvement solutions will help you prepare for auditing and ongoing maintenance of your management system by:

- Documenting internal inspections and audits in one centralized hub
- Providing an effective tool to manage non-conformities
- Reduced administration by automating actions and tasks

99.5% of course delegates say they would recommend BSI.

Here are some of their reasons for doing so:

"Experience and breadth of training."

"Excellent tutors."

"Choice of course style."

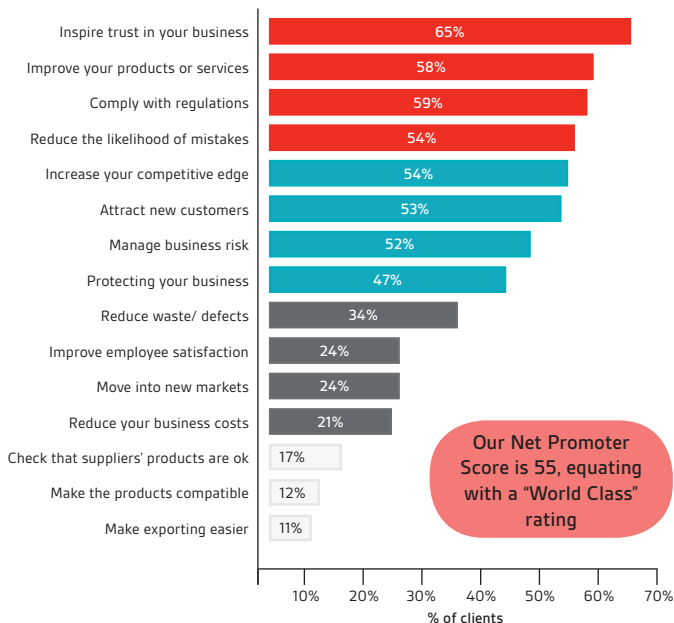
"Ease of booking."

"Quality course material."

"Reputable venues."

Motivation for certification

We polled our customers to further understand what motivates them to obtain and retain their certification. How do customers anticipate that they will benefit from assessments The results are as follows*:



*Source: BSI Customer Survey all responses from 2016 to 2018

Use of the BSI assurance mark



The BSI assurance mark is for organizations whose management systems have met or exceeded the requirements of the BSI standard or scheme. The BSI assurance mark is a powerful marketing tool that tells your customers that you're certified by BSI and you comply with international and industry best-practice.

Promoting the standard that you have been certified, builds trust with your customers and differentiates you from your competitors.

The mark can be used on your brochures, vehicle leet, email signatures and more, so that your organization can achieve peak brand recognition among your audience.



If you have more than one standard or scheme with BSI, you're able to use the personalized multi-scheme BSI assurance mark. The multi-scheme BSI assurance mark consolidates all of your standards within one device and are available in all colour options as shown below.

Business Benefits of BSI Products



Quality management system (ISO 9001)

ISO 9001 is the internationally recognized quality management system (QMS) standard that can benefit any size organization. Designed to be a powerful business improvement tool, ISO 9001 certification can help you to Inspire trust in your business and improve products and services.

3 Reasons WHY

	Why	Benefit
1.	Inspires trust in your company	<ul style="list-style-type: none">• Win more business from Government and large corporate tenders• Marketing advantage of independent verification of your systems and processes• Show your clients, prospects and investors you follow global best practise processes
2.	Continually improve you products and services	<ul style="list-style-type: none">• Helps you stay ahead of your competition, increase speed to market and exceed client expectations• Provides organisational wide structure for a culture of continual improvement• Improve risk management to create a more resilient business
3.	Reduce errors and mistakes in your processes	<ul style="list-style-type: none">• Reduce cost associated with errors and rework and improve your bottom line (profit)• Mitigate against losing clients through poor quality or failures to deliver to client needs

Environmental management system (ISO 14001)

ISO 14001 helps businesses of all sizes across all sectors make their day to day operations more sustainable. Sustainability can ultimately save money, improve brand reputation, engage employees and build resilience against uncertainty as well as the ability to rapidly adapt. It makes business sense to protect the environment and adopt practices to reduce cost through reduce, reuse, recycle, replace and improve your green credentials with ISO 14001.

3 Reasons WHY

	Why	Benefit
1.	Improve the environment and efficiency [reuse, reduce, recycle, replace]	<ul style="list-style-type: none">• Embed sustainable environmental best practice to improve business performance, resilience and credentials• Be ISO 14001 ready and compliant for tenders• Reduce operating costs and waste leads to improvements to the bottom line of the business
2.	Improve brand Image	<ul style="list-style-type: none">• Doing the right thing for business, society and the planet• Improves chances of qualifying for tender opportunities
3.	Legal compliance	<ul style="list-style-type: none">• Mitigating risk through legal compliance

Occupational health and safety management system (ISO 45001)

An effective occupational health and safety management system (OHS) will help you to protect and enhance your most important asset, your people, to drive business excellence. ISO 45001 certification will help you to protect your employees, assets and community from accidents & injuries.

3 Reasons WHY

	Why	Benefit
1.	Ensure occupational, health and safety through systematic methodology	<ul style="list-style-type: none">• Inspire trust in your business• Reduce likelihood of OHS risk and cost• Comply with regulation
2.	Increase competitive advantage	<ul style="list-style-type: none">• Be OHS ready and compliant to pre-qualify in tenders in order to remain relevant and prosper• Move into the new market• Attract new customer
3.	Inspire confidence and trust	<ul style="list-style-type: none">• Protecting your business• Win new customers & enter new markets• Demonstrating your commitment to food safety• Improve your employees' satisfaction

Information security management system (ISO/IEC 27001)

Internationally recognized ISO/IEC 27001 is an excellent framework which helps organizations manage and protect their information assets so that they remain safe and secure. It helps you to continually review and refine the way you do this, not only for today, but also for the future. That's how ISO/IEC 27001 protects your business, your reputation and adds value. ISO/IEC 27001 certification will help you to manage your data and systems security and information assets.

3 Reasons WHY

	Why	Benefit
1.	Comply with data and information security business needs and regulations	<ul style="list-style-type: none">• Reduce the likelihood of fines and prosecution• Compliance to legal and regulatory requirements• Improve information resilience of the organization
2.	Protect brand reputation	<ul style="list-style-type: none">• Build trust and credibility in market• Win trust and more business• Increase stakeholder confidence including customers
3.	Manage business risk	<ul style="list-style-type: none">• Ensures information is protected, available and accessible• Cost saving by minimizing information and cybersecurity incidents• Identify potential weaknesses and respond in timely manner

Business continuity management system (ISO 22301)

ISO 22301 is the international standard for business continuity management (BCM) builds on the success of British Standard BS 25999 and other regional standards. ISO 22301 certification will help you to be prepared to mitigate and manage risk associated with sudden business disruptions and recover in order to minimise loss, and costly business disruption so as to bounce back, prosper and survive.

3 Reasons WHY

	Why	Benefit
1.	Ensure business continuity through systematic methodology	<ul style="list-style-type: none">• Inspire trust in your business• Reduce likelihood of disruption• Help to return to "business as usual"• Protect supply chain relationships
2.	Increase competitive advantage	<ul style="list-style-type: none">• Be BCM ready and compliant to pre-qualify in tenders in order to remain relevant and prosper• Move into the new market• Attract new customer
3.	Inspire confidence and trust	<ul style="list-style-type: none">• Protecting your business• Win new customers and enter new markets

Energy management system (ISO 50001)

ISO 50001 outlines the best way to achieve energy efficiency, whatever the nature of your business. The standard will help you meet your environmental and carbon reduction targets as part of improved energy performance. It shows you how to take a structured approach towards measuring and monitoring how much energy you use – helping you to get more from less. ISO 50001 will pave the way to improved performance, lower energy bills and reduced carbon emissions – all at the same time. It makes good common sense to improve energy efficiency, reduce cost and improve your green credentials.

3 Reasons WHY

	Why	Benefit
1.	Save money / reduce business cost	<ul style="list-style-type: none">• Rising energy costs means that you should explore and find better ways to improve energy efficiency
2.	Mitigate risk and comply with regulation	<ul style="list-style-type: none">• Mitigate risk in fines, prosecutions and protect your brand reputation
3.	Reduce wastage	<ul style="list-style-type: none">• Manage your energy performance goals by reducing the costs, waste and improve energy efficiency

BSOL - British Standard Online

BSOL is used across the world to help companies and individuals create and manage their own unique collection of standards. One can choose from over 94,000 internationally recognised standards to create its own collection. BSOL includes access to past, present and draft standards including BS, EN, ISO, CEN, CENELEC, ASTM, and IEC standards.

3 Reasons WHY

	Why	Benefit
1.	Right document, right place, right time	<ul style="list-style-type: none">• Stay compliant and updated with latest standard and revisions• Managed by BSI, world renowned as 1st national standards body and founding member of ISO• Affordable single or bundled offerings• Downloadable and searchable PDF file
2.	Convenient one stop shop to worlds leading standard database	<ul style="list-style-type: none">• One database with access to 94,000+ standards• 24/7 online access• Comprehensive offering of BS, EN, ISO, IEC and ASTM standards and their draft documents
3.	User friendly search functionality	<ul style="list-style-type: none">• Simply and user friendly functionality, Searching by keyword, by International Classification of Standard (ICS) or by modules

Product Certification

BSI offers a full range of testing and certification services including pre-assessment, gap analysis, batch testing and full compliance testing. BSI – a Notified Body for CE marking and owner of the trusted Kitemark – has one of the widest testing and certification capabilities in the world giving you confidence in your products and helping you gain access to global markets.

3 Reasons WHY

	Why	Benefit
1.	Improve product quality and safety	<ul style="list-style-type: none">• Ensure products are safe, reliable and compliant• Reduce business cost by getting it right first time• Reduce likelihood of mistakes, recalls and customer complaints
2.	Inspire trust in your business	<ul style="list-style-type: none">• Demonstrates products are fit for purpose, compliant and credible• Pre-qualifies your organization's products and services builds confidence
3.	Increasing competitive advantage	<ul style="list-style-type: none">• Product certification enables new market access and makes exports easier• Differentiate your product to increase price or sale• Validate and provide a greater level of consumer TRUST with BSI Kitemark

Building Information Modeling [BIM] (ISO 19650)

Building Information Modelling (BIM) is more than just working in a digital environment. It's about ensuring teams have the relevant knowledge and capabilities to achieve best practice and the continued drive to commit to it. Benefits from BIM 3D Design and workflow process are to optimise efficiency, reduce cost and defects and also aligning with the procurements requirements of leading construction companies and project specifiers.

3 Reasons WHY

	Why	Benefit
1.	Be BIM ready and compliant in order to prosper.	<ul style="list-style-type: none">• Prosper and grow by being ready and qualified for new tender opportunities• Comply with new BIM buyer specification and regulations
2.	Differentiate and Inspires trust globally (protect your brand and reputation)	<ul style="list-style-type: none">• Differentiate and demonstrate to buyers that you are BIM ready building trust and confidence in your credentials• Capitalise on new opportunities like smart city, IoT and data protection
3.	Reduce cost [30%] through improved business information modeling	<ul style="list-style-type: none">• 3D BIM design and workflows reduce cost and improve profit• Right first time (reduce re-work and downtime)• Making operational and supply chain effectiveness

BSI VerifEye™ Profile (Suppliers)

The BSI VerifEye Directory is a powerful platform for an organization to showcase your credentials to win new business. Suppliers can create a TRUSTED BSI VerifEye profile weblink to turn your certifications, site photos and 32 business credentials into a positive marketing tool providing trust & confidence to existing and potential clients.

3 Reasons WHY

	Why	Benefit
1.	Inspires trust	<ul style="list-style-type: none">• Demonstrate to new and existing clients that your business profile (more than 30 bits of information e.g. photos and certificates) is real and verified
2.	Leverage your existing certification	<ul style="list-style-type: none">• Gain competitive advantage by leveraging your existing certifications and credentials to promote products and services globally.• Provide faster due-diligence, qualification and trusted supplier status
3.	Powerful marketing tool to promote your company	<ul style="list-style-type: none">• Leverage your BSI VerifEye profile web link, signature, QR code to promote your organization trusted credentials• Leverage the BSI global quality superbrand recognition as a Royal Charter company, founding member of ISO and worlds first national standards body

BSI VerifEye™ Profile (Buyers)

Buyers can request their Supplier to obtain a TRUSTED BSI VerifEye profile weblink in order to manage the living profile of supplier, assess risk, allocate QA spend and manage reputational risk with visibility.

3 Reasons WHY

	Why	Benefit
1.	Protect reputation and brands	<ul style="list-style-type: none">• Mitigate risk by ensuring your company pre-qualifies and knows your real suppliers• Be able to understand and tell your supply chain story• Have the peace of mind that you and your CEO can answer the CEO Stress test
2.	Streamline procurement process	<ul style="list-style-type: none">• Reduce supplier on-boarding time and cost by having full visibility of a supplier's profile history, premises and existing certifications.• Reducing unnecessary prequalification audits.• More than 30 bits of information including supplier profile, credential, geo location map, photos, certifications, export destinations and more, provides a holistic approach to supplier management
3.	Manage your due-diligence with full traceability	<ul style="list-style-type: none">• Have the peace of mind of having full traceability of your supply chain partners profile, as a pre-requisite to supply chain resilience. Manage hidden risk associated with child labor, modern slavery and ethical issues

Food safety management system (ISO 22000)

ISO 22000 is an international standard that defines the requirements of a food safety management system. Certification will help you to ensure your Food Safety and Quality practices, process and behaviours are embedded to keep food safe and compliant with customer and regulatory requirements.

3 Reasons WHY

	Why	Benefit
1.	Ensure food safety through systematic food safety management methodology	<ul style="list-style-type: none">• Inspire trust in your business• Improve product and process• Comply with regulation• Reduce likelihood of mistakes and quality cost
2.	Market access through ISO 22000 recognition	<ul style="list-style-type: none">• Be food safety ready and compliant to pre-qualify in tenders in order to remain relevant and prosper• Move into the new markets and attract new customers• Make exporting easier
3.	Inspire confidence and trust	<ul style="list-style-type: none">• Protecting your business• Win new customers and enter new markets• Demonstrating your commitment to food safety• Improve your employees' satisfaction

GFSI HACCP Scheme [FSSC 22000, BRC, SQF]

Ensure your food safety and quality practices, process and behaviours are embedded to keep food safe and compliant with customer and regulatory requirements with BSI food safety certification to GFSI schemes.

3 Reasons WHY

	Why	Benefit
1.	Ensure Food safety through systematic HACCP methodology	<ul style="list-style-type: none">• Inspire trust in your business• Improve product and process• Comply with regulation• Reduce likelihood of mistakes and quality cost
2.	Market access through GFSI recognition	<ul style="list-style-type: none">• Be food safety ready and compliant to pre-qualify in tenders in order to remain relevant and prosper.• Move in to the new market and attract new customer• Make exporting easier
3.	Inspire confidence and trust	<ul style="list-style-type: none">• Protecting your business• Win new customers and enter new markets• Demonstrating your commitment to food safety• Improve your employees' satisfaction

2nd Party Audits (PAS 7000, CSR, Security, OHS, EMS)

Pre-qualify and know who your suppliers are through BSI 2nd party audits and capacity building programs in order to improve and embed practices to manage product, process and reputational risk.

3 Reasons WHY

	Why	Benefit
1.	Protect your supply chain risk	<ul style="list-style-type: none">• Know your supplier, real factories, real peoples, real processes• On site audit enable full supply chains visibility
2.	Improve your supply chain products, process and behaviors	<ul style="list-style-type: none">• Improve the capacity and capability of your supply base• Improving supplier relationships, product's process and behaviour quality• Reducing quality cost associate with non-conformance
3.	Comply with regulations and your CSR obligations	<ul style="list-style-type: none">• Mitigating risk and building resilience in your supply chain

PAS 7000 - Supply Chain Risk Management – Supplier Prequalification

Protect your brand, product and consumers

PAS 7000 standard is a supplier pre-qualification specification designed to support procurement professional and organization to do the right thing for modern supply chains, consumers and societies.

PAS 7000 Supplier Pre-Qualification

- International consensus developed by over 240 procurement and supply chain professionals, organizations and industry association from Europe, America's and Asia Pacific
- 15 risk modules ensuring a holistic approach for modern day issues and supply chains
- Greater transparency and traceability of supplier identify, capacity and capability – Who are they? Where are they? Can they be relied upon?

A Holistic Risk Management Approach focus on 15 Key Risk Modules:



BSI Catering Food Safety Certification

BSI Catering Food Safety Certification criteria is a unique, global standard developed by BSI to meet a specific industry need to ensure your food hygiene practices, process and behaviours are embedded to keep food safe. You can communicate this TRUST to your customers with the BSI Catering certification mark.

3 Reasons WHY

	Why	Benefit
1.	Ensure food safety through systematic food hygiene, GMP and HACCP methodology	<ul style="list-style-type: none">• Inspire trust in your business• Improve product and process• Comply with regulation• Reduce likelihood of mistakes and quality cost
2.	Inspire confidence & trust	<ul style="list-style-type: none">• Demonstrating your commitment to food safety• Providing confidence and Trust to your customers• Protecting your business
3.	Enhance brand and reputation	<ul style="list-style-type: none">• Increase competitive advantage• Attract new customer• Use of BSI catering food safety certification marks

Supply Chain Management [SCM]

Manage and mitigate supply chain risk with BSI web-based platform to house supplier profiles, pre-qualify, audit, CAPA, data analytics, benchmarking and continual improvement based on a systematic methodology. Implementing BSI's full risk management suite provides your organization with a complete solution for a more sustainable and secure supply chain.

3 Reasons WHY

	Why	Benefit
1.	Manage supply chain risk by knowing your supplier, who they are, where they are, can they be trusted?	<ul style="list-style-type: none">• Web based supplier audit, pre-qualification and profile platform• Risk based supplier profiles and ratings assist risk based QA spend• Proactive supply chain management• Increase supply chain visibility, benchmarking and performance improvement
2.	Inspire trust and enables supply chain resilience through greater transparency and risk based decision making	<ul style="list-style-type: none">• Methodical best practice approach to supply chain compliance• Enable you to better understand and tell your supply chain story• Enable you the peace of mind to answer the CEO stress test• Manage and demonstrate compliance• Protect brand and reputation
3.	Reduce business cost, mistakes and improved efficiency	<ul style="list-style-type: none">• Centralized technology driven workflows improve efficiencies in communication, audit planning, CAPA management, data analytics, requiring less man-hours to manage your supply chain compliance• Better decision making and QA cost allocation

SCREEN – [Supply Chain Risk Exposure Evaluation Network]

Determine country risk using BSI web based intelligence platform with country risk maps for Social, Environmental, Security so as to better mitigate supplier risk and allocate QA spend.

3 Reasons WHY

	Why	Benefit
1.	Improve supply chain security	<ul style="list-style-type: none">• Identify regional and country specific supply chain risks to mitigate against potential disruptions• Save time and money assessing global risks when on boarding new suppliers
2.	Reputation with CSR – Corporate Social Responsibility	<ul style="list-style-type: none">• Protect your brand from supply chain risks of modern slavery and human rights infringements• Identify potential CSR and environmental risks through your supply chain• Comply to local regulatory requirements across the globe
3.	Business continuity	<ul style="list-style-type: none">• Be prepared for disruptions due to natural disasters or political issues with real time alerts• Demonstrate to clients your resilience to supply chain threats• Minimise downtimes and improve recovery times from supply chain incidents

Organizational Resilience



Organizational resilience

Organizational resilience is “the ability of an organization to anticipate, prepare for, respond and adapt to incremental change and sudden disruptions in order to survive and prosper”. Mastering organizational resilience ensures that your organization will continue to be a success. Organizational resilience addresses three key domains:



Operational Resilience

Focuses on identifying operational improvements, including performances and sustainability, across its products, services and processes.



Information Resilience

Is the management of an organization's information (including physical, intellectual and digital) from source to destruction allowing stakeholders to store safeguard, access and use information securely and effectively.



Supply Chain Resilience

The ability to quantify and mitigate supply chain risk, including procurement, manufacturing, transportation and sales lifecycle, minimizing disruption impact and protecting against financial and reputational exposures.



Speak to us, and we can identify how to make your organization more resilient.

- Maturity analysis - self-discovery
- GAP assessment - reality check
- Implementation plan - prioritization
- Capacity building - execution
- Validate and reporting

Operational resilience

Operational Resilience focuses on identifying operational improvements, including performance and sustainability, across its products/services and processes in order to meet the needs of its customer, through to how it values its people and governs itself.

	ISO 9001 Quality Management	The world's most recognized quality management system standard		ISO 14001 Environmental Management	The world's most recognized environmental management system standard
	ISO 45001 Occupational Health & Safety	OHGS global best-practice		ISO 13485 Medical Devices	Quality management system for medical devices
	ISO 20252 Market and Social Research	The international standard for market research		ISO 55001 Asset Management	International best-practice for managing physical assets
	ISO/TS 29001 Oil and Gas Quality	The world's most recognized oil and gas management standard		AS 9100 Aerospace Quality	Quality management for the aerospace sector
	ISO 50001 Energy Management	The world's most recognized energy management standard		SA 8000 Social Responsibility	Manage human rights and working conditions
	ISO 20121 Sustainable Events	The pioneer sustainable events management standard		ISO 31000 Risk Management	Mitigate and manage your organizational risk
	ISO 37001 Anti-Bribery Management	Demonstrate your commitment to anti-bribery management		ISO 39001 Road Traffic Safety	The world's first road traffic safety management standard
	PAS 2050 Product Carbon Footprinting	Demonstrate your commitment to carbon offset		TISSE 2012 Standard for Service Excellence	Perform at the height of customer service and improve your business
	SRA Sustainability Report Assurance	Ensure your sustainability reporting is aligned with global best-practice		PAS 2060 Carbon Neutrality/ GHG Emissions	Prove your business carbon neutrality
	ISO 14046 Water Footprinting	The international standard to address your water footprint impact		ISO 14064 GHG Emissions Verification	Accurate emissions data helps prove your sustainability efforts
	ISO 14051 Material Flow Cost Accounting	Cost accounting and waste reduction		IATF 16949 Automotive Quality	Improving product quality for the automotive industry
	ISO/IEC 20000-1 Service Management	The world's most recognized service management standard		ISO 19650 Building Information Modelling	Certification audits to BIM standards for Kitemark certification

Supply chain resilience

BSI VerifEye™



Our **on-site supplier verification** services give your organization third-party visibility to effectively manage your supply chain and enterprise risks. Our verification audits give you cost-effective assurance that your suppliers are not exposing your brand to potential risks through accidental or intentional misrepresentation.



SCREEN intelligence.

bsi. SCREEN

Determine country risk using our web-based intelligence platform with country risk maps for social, environmental and security issues. This web-based tool assists companies in identifying and understanding their supply chain security, business continuity and corporate social responsibility needs and threats.



Supplier compliance manager.

SCM
Supplier Compliance Manager

Supplier Compliance Manager® is our **web-based audit platform** which manages supplier profiles, audit schedules, reporting, CAPA process, risk assessment and dashboards for benchmarking and KPI analysis. Features include a checklist builder, a risk profile calculator, on-demand reporting and risk analysis tools.



BSI VerifEye™
Profile

Enabling supply chain
visibility



Security -
CTPAT audits

Customs Trade Protection
Against Terrorism



Building Information
Modelling (BIM)
Certification

Supplier Verification Audits to
BIM standards for Kitemark
certification



Client-Specific
supplier audits

2nd Party audits covering
quality, environment, OHS and
other client specifics



Corporate Social
Responsibility
audits

Social compliance audit to
SEDEX, RBA and other client
specifics








PAS 7000
supplier
Pre-qualification

Ensure your supply chain
meets global best practice



Information resilience

Information resilience is the management of an organization's information throughout its lifecycle, from source to destruction. Effective information security allows users to store, access and use information securely and effectively.

	ISO/IEC 27001 Information Security	The world's most popular information security management system		ISO 27018 Personal Information Security	Protecting personally identifiable information
	CSA Star Certification	Certification for cloud service providers		ISO 22301 Business Continuity Management	Managing risk of business distribution to ensure its continuity
	ISO 27017 Cloud Security	Security control for cloud services			

Food schemes

We're the world's leading provider of food safety, quality and sustainability training and certification. From HACCP & GMP to retailers standards, we'll help you meet customer requirements and ensure your food products meet global best practice.

	BSI HACCP & GMP Criteria	A comprehensive criteria applicable to every stage of the food supply chain		FSSC 22000	The world's fastest growing food certification
	SQF	Safe, Quality Food Certification		ISO 22000 Food Safety	Internationally recognized food safety certification
	BRC	BRC Global standards		GlobalGAP	A Good Agricultural Practices standard
	Freshcare	Food safety and environmental certification for fresh produce		PAS 96 (TACCP)	Protect and defend food and drink from deliberate attack
	RSPO	Roundtable on Sustainable Palm Oil certification		WSEP	Woolworths Supplier Excellence Program
	BSI Catering Food Safety Scheme	Food safety certification for the food service industry		Gluten-Free certification program	Produce safe and reliable gluten-free products

Product certification

Give customers confidence in your product with BSI's product certification.

Product certification is invaluable to any business in today's competitive market where quality, excellence and adherence to rigorous standards are critical. BSI specializes in product certification of the following schemes globally:



BSI Kitemark™ - Product and service certification.

The BSI Kitemark™ is a registered certification mark owned and operated by BSI. It is one of the most recognised symbols of quality and safety and offers true value to consumers, businesses and procurement practices. BSI Kitemark™ is available for many industries and sectors, including automotive, construction, electrical, emergency lighting and luminaires, energy, IT digital transitions, personal protective equipment and food origin and provenance.



CE Marking - Product certification.

BSI can help you gain easier access into the European market by ensuring your product meets all the CE mark requirements. CE marking allows you to sell your product in the countries of the European Economic Area (EEA). By implementing the requirements you may also find that your product is safer and more reliable, therefore reducing the risk of customer dissatisfaction.



Benchmark product certification.

The Benchmark is a registered certification mark owned and operated by BSI. It's highly recognized and respected as a symbol of quality and safety. A product bearing this mark indicates that BSI has conducted a rigorous audit of its manufacture and production, and symbolizes that the product complies with the appropriate international standard. Benchmark schemes are available for a wide range of products including fire and safety equipment, construction and building materials, children's products, automotive and personal protective equipment.



BSI VerifEye™ profile directory

Enabling supply chain visibility



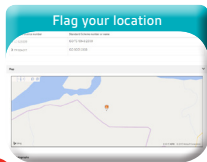
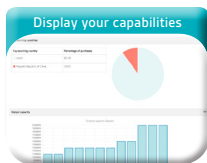
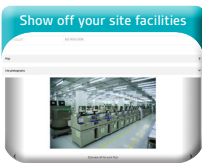
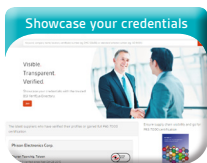
The BSI VerifEye™ directory was developed in response to the industry demand for greater visibility and traceability.

Your trusted BSI VerifEye™ profile weblink turns your certifications, site photos, and business credentials into a positive marketing tool, providing trust and confidence.

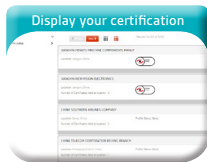
- Inspires trust in your business with a verified profile
- Promote your products and services globally
- Find new clients and markets

Invite your suppliers to join the BSI VerifEye™ directory to gain greater visibility and know who you are dealing with.

Talk to us if you'd like more information about the BSI VerifEye directory, or you can read more on our website: <http://verifeyedirectory.bsigroup.com>



Talk to us if you'd like more information about the BSI VerifEye™ directory



Frequently Asked Questions?

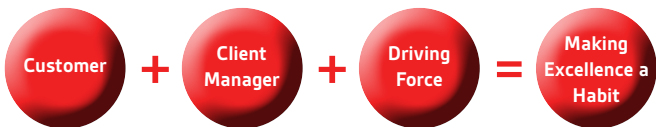


Driving force – why its important?

"Driving Force is about our customers, in partnership with our client managers, pinpointing how we can support our customers, and their suppliers, moving forward with continuous improvement".

In a nutshell, driving force is about getting closer to our clients, discovering client needs and helping our client become more resilient.

Why is Driving Force important?



1. Only by understanding our client business objectives, goals and challenges can BSI provide solutions to ensure BSI becomes the clients preferred business partner of choice.
2. Engaging with driving force means;
 - Arrange the driving force meetings to keep our brand ambassadors [client managers] engaged, updated and calibrated on BSI products and solutions.
 - Sharing best practice through collective brain power [CBP].
 - Coach and train with the right question to explore opportunity.
 - Develop campaigns and keep Driving Force exciting and refreshed.
 - Monitor, measure, improve and communicate best practice.

Discover & Understand Client Needs

[Questions]

1. What are the major 3-5 issues affecting your business, brand or personal reputation today?. Now I have a better understanding. If we were having this meeting in 12 months from now, which of these issues must have been resolved by then?
2. How do you promote your certifications and business profile to existing and new clients? [Lead into BSI VerifEye profile]
3. Who are your critical suppliers and other facilities or company referrals that may need BSI support with training, certification and supply chain solutions?
4. Due to increasing business practice to better respond to threat associated with business continuity, data security and supply chain security, who are the people in your organization responsible for information security, corporate social responsibility, business continuity? Would you like someone from BSI to talk to them?
5. What are your people training requirements and how do you keep your people updated, specialized and qualified with the systems and processes you implement?
6. What other standards do you plan to implement in next 3 years to remain competitive, resilient and relevant?
7. Could BSI help with a seminar/event for your suppliers or Industry association on any thought leadership issues?
8. If your current certification body could do three things better, what would they be?

Operation Resilience Questions (QHSE) [Questions]

Introduction

Operational resilience focuses on operational improvements, including performances and sustainability across its products, services and process.

A key pre-requisite to operational resilience is quality for systems and process quality, health and safety for employees and environmental for waste, cost reduction and sustainability.

Questions

1. What are your current key strategic business priorities, and how can BSI support you in achieving them?
2. How do you currently measure the culture of the people in your organization? [Could relate to safety, OHS, environment]
3. What are the current challenges to your organization regarding economic sustainability, brand reputation and operational resilience over the next 5 – 10 years?
4. What are your business critical functions within your organization, and do you currently have a proven business continuity plan in place today to protect them?

Information Security Resilience [Questions]

Introduction

Information resilience is the management of organizational information including physical, intellectual and digital from source to destruction allowing stakeholders to store, safeguard, access and use information securely and effectively.

Information security resilience – data protection and information security laws are on the increase and many standards have been created to help business manage these increasing challenges.

Questions

1. What is the greatest risk to your organizations information and data assets, and how do you protect this from mishaps, hacking and loss of service risks?
2. How does your organization currently demonstrate how it protects your customers and stakeholders information and data assets?
3. Are you interested in talking to BSI about various standards for data protection, information security, cloud, cyber and credit card security?

Supply Chain Resilience [Questions]

Introduction

Supply chain resilience is the ability to quantify and mitigate risk, including procurement, reputation, manufacturing, and transportation to minimize reputational risk and financial loss.

Organisations and consumers want to know that they can trust the integrity of manufacturers claims relating to quality, origin, ethics, employee work conditions, or label claims. Therefore, traceability is becoming increasingly critical as society move from product quality, to process quality and now reputational behavior quality.

Questions

1. How does your organization currently identify, mitigate and manage risks and threats throughout your supply chain today?
2. Can your organization tell it's supply chain story today? For example, who is your raw ingredients supplier? What percentage of your supply chain currently manages it's CSR, environmental impacts and risks or adhere to your corporate values?
3. Do you manage the living profiles of your suppliers – For example, their actual location, their capabilities and capacity, site photos, certifications, operating licenses, countries they export and source from, etc?

Supply Chain Resilience [CEO Stress Test Questions]

With a view of protecting supply chain and reputational risk, how well is your CEO, board and you personally prepared for CEO stress test question?

1. How many suppliers do you have?
2. How many are direct vs indirect?
3. Do you actively verify the living profiles of your suppliers?
4. Have you conducted risk assessments of all your suppliers?
5. How many have you physically visited?
6. What are the issues and where?
7. What improvements have you made?
8. Does your supply chain adhere to your corporate values?
9. Can you tell your supply chain story?



Product - BSI VerifEye™ [Questions]

Introduction

BSI VerifEye™ profile was developed in response to the industry demand for greater supply chain visibility and traceability. A BSI Profile weblink allows companies to promote their business credential, capacity and capabilities, facility photo's plus certification achievement and awards [applies to all certifications and awards, not just BSI].

For buyers – a BSI VerifEye™ profile can manage the living profiles of your suppliers as a pre-qualification. Modern supply chains require modern solutions like BSI VerifEye™ to ensure full traceability, visibility, and risk assessment to mitigate reputational risk associated with human rights, modern slavery, CSR, environmental and other concerns.

Questions

1. Can I talk to your marketing and sales managers to explain the benefits of a BSI VerifEye profile to promote your company?
 - How do you promote your certification achievement, company credentials and brand to potential buyer/customer?
 - What is your target country for exporting – The BSI brand is well recognized globally as a symbol of trust?
2. Can I talk to your key procurement or compliance decision maker to explain the benefits of BSI VerifEye profile for your suppliers.
 - How do you know about your real supplier capacity and their profile credentials?
 - How do you pre-qualify and then manage the living profiles and credentials of your key suppliers?
 - Do you have supply chain visibility of tier 1 & 2 suppliers to withstand public scrutiny, if something bad happened?

Product - Standards/BSOL

[Questions]

Introduction

BSOL online standard database allows organizations to access thousands of standard and publications ensuring your technical library is updated, legitimate, legal and has the right documents in the right place and the right time.

Questions

1. Do you need international standard as reference to meet/comply with your customer/buyer requirements or regulation?
2. How do you get the copy of those international standards? BSI offers a custom collection range of many standard for different sectors [food, healthcare, built environment, automotive, etc] and topics [sustainability, water, energy, etc]

Product - Product Certification

[Questions]

Introduction

BSI has the world renowned Kitemark assurance program which can help differentiate your products to access specific markets building customer loyalty and trust.

With regards to industry concerns over fraud, misguided labeling, blending, adulteration, purity, origin traceability and false claims – a trusted BSI assurance Kitemark program can add value where additional trust is required.

Questions

1. What issues have you experienced in your sector relating to misguided labeling, blending, adulteration, purity, origin traceability and false product claims ?
2. Are you interested in talking to BSI about product certification to differentiate your products or access specific markets?

Product - Training

BSI training academy offers a full range of training services to cover all management systems standards from awareness, documenting, implementation, auditing and soft skills. Our training is based on the accelerated learning model which is more participative leading to greater knowledge retention and improved speed of learning. BSI tutors have domain and sector expertise – quality learning from industry expertise with real life experiences.

Most non conformities are caused by people so it makes sense to invest in qualifying employees to keep them qualified, specialised and updated with Standards and systems covering people, products and processes you implement.

1. Who can I best talk to and discuss your annual training needs and requirements with BSI?
2. How do you make sure your staff have most recent knowledge and skills for the systems and processes you implement?

Notes

Notes



84,000
Clients

193
Countries

90 offices
worldwide

3 regional
hubs

63,000*
standards
published

BSI Asia Pacific Offices

Australia

+61 2 8877 7100
info.aus@bsigroup.com

New Zealand

0800 583 965
info.nz@bsigroup.com

Indonesia

+62 2180 649 600
certification.salesid@bsigroup.com

Singapore

+65 627 00777
sgp@bsigroup.com

China

+86 400 005 0046
infochina@bsigroup.com

Japan

+81 (0)3 68901172
sales.japan@bsigroup.com

Taiwan

+886 2265 0333
infotaiwan@bsigroup.com

Hong Kong

+852 3149 3300
hk@bsigroup.com

Korea

+82 (0)2 777 4123
bsikorea@bsigroup.com

Thailand

+662 294 4889 92
infothai@bsigroup.com

India

+91 011 2692 9000
info.in@bsigroup.com

Malaysia

+603 7960 7801
info.malaysia@bsigroup.com

Vietnam

+84 (28) 3820 0066
info.vietnam@bsigroup.com